

Message Text

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11

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W

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R 311152Z JAN 76

FM USINT BAGHDAD

TO SECSTATE WASHDC 2748

USDOC WASHDC

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

INFO AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

AMEMBASSY KUWAIT

AMEMBASSY TEHRAN

UNCLAS BAGHDAD 0109

E.O. 11652: N/A

TAGS: ELTN, IZ

SUBJ: GE PURSUES RAILWAY ENGINE OPPORTUNITY IN IRAQ

REF: BAGHDAD 96

1. M.O. TURER, HEADQUARTERS SALES MANAGER, TRANSPORTATION SALES MIDDLE EAST, GENERAL ELECTRIC COMPANY, 570 LEXINGTON AVENUE, NEW YORK, N.Y. 10022 (PHONE 212-750-3619) VISITED USINT JANUARY 21. SAID THAT GE HAD RECEIVED DIRECT INVITATION MID-DECEMBER BID SUPPLY 47 DIESEL ELECTRIC ENGINES TO IRAQI REPUBLICAN RAILWAYS (IRR). SPECS CALL FOR 2,000 HORSEPOWER, 12 CYLINDER, DOUBLE BOX CAB -- SOMEWHAT MORE POWERFUL THAN GE ENGINES NOW BEING DELIVERED TO SYRIA.

2. FOR JIDDA AND DHAHRAN: TURER WAS MEMBER OF 1974 USDOC RAILROAD TRADE UNION TO SYRIA, EGYPTMSND SAUDI ARABIA. FYI: WAS SECOND RECENT VISITOR TO MENTION THAT AL-GHOSAIBI, THEN DG OF SAUDI RAILWAYS HAS RECENTLY BEEN NAMED A MINISTER. BOTH VISITORS RECOMMENDED USDOC SO INFORM O SSION MEMBERS WHO MET AL-GHOSAIBI AND SUGGEST THEYHLRINUAND EXTEND CONGRATULATIONS. ACTION REQUESTED: DHAHRAN OR JIDDA, PLEASE CONFIRM ABOVE, INDICATE GHOSAIBI'S NEW POSITION AND COMMENT ON APPROPRIATENESS OF SUGGESTION OF CONGRA-
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TULATORY LETTERS.

3. COMMENT: BOTH USINT AND GE DELIGHTED THAT GE WAS DIRECTLY INVITED TO BID AS THIS IS DISTINCT STEP FORWARD IN DEALING WITH US FIRMS FOR IRR WHICH HAS BEEN ONE OF THE MOST NOTABLY EASTERN EUROPE ORIENTED OF THE GOI ECONOMIC ENTITIES. DO NOT RPT NOT BELIEVE IT WOULD BE APPROPRIATE FOR USDOC TO DISSEMINATE ABOVE INFORMATION, SINCE CALL FOR TENDERS WAS NOT PUBLIC.

4. FOR USDOC/CAGNE: MIGHT, HOWEVER, BE USEFUL CHECK DISCREETLY WITH ART GASPARINI OF GENERAL MOTORS IN NEW YORK TO SEE IF GM WAS ALSO INVITED TO BID. PLEASE INFORM US OF RESULTS OF THIS INQUIRY IF YOU MAKE IT.
KILLOUGH

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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